



Participate in highly interesting research!

 It's easy: Research sessions, only take 10 or 20 minutes.

- Starting from this semester, you are only required to earn 3 credits per course.
- If you are interested, you can earn 2 **extra** credits via lab participation/alternate assignments.







Benefits for...

You

Credits, Fun, See how it's done

MKTG, Pamplin, and Virginia Tech

Research = our jobs, rankings, recognition

Society at large

- Your course content, a body of knowledge
- Recommendations for managers







How to participate...

- To sign up for research studies, create a log-in ID on the SONA experiment system
 - Use your name as it appears on the roster and your VT email (Please do NOT use your student ID because 90XXXXXXX@vt.edu will not receive any emails from the SONA system).
 - Enroll in the courses you have this semester (Double-check the instructor's name and the course number to make sure you are enrolled in the right courses).
- You will only receive credit for <u>participating in</u> studies, not just signing up



3 Credits Are Required.

- If lab participation is required, all you need to do is to find ways to earn 3 credits.
- 2 ways of earning the research credits.

1) Lab participation.

- 10 min session = 0.5 credits.
- 20 min session = 1 credit.
- You will receive email notifications.

2) Alternate assignment.

- Read research articles and write a summary
- Email the lab manager (mktrsrch@vt.edu) to be added on the website.
- April 26th, 2024, 5pm is the deadline. Late submissions are NOT accepted.



3 Credits Are Required.

 You can choose either one (the lab studies or the alternate assignment) or combine them to get the credits.

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- 20 min session * 2 = 2 credits.
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- Alternate assignment * 1 = 1 credit

3 credits requirement is met.



Bonus Up to 2 Credits.

- After meeting the requirement, you can choose to earn up to 2 extra credits. Please check your syllabus if your instructor allows these 2 extra credits. Not every course allows these 2 extra credits.
- Your earned extra credits will be added to the total grades.
- 2 ways of earning the research credits:
 - You can choose either one (the lab studies or the alternate assignment) or combine them to get the credits.



3 Credits Required + 2 Extra Credits

- You can earn up to 5 credits (3 required + 2 extra) per course.
- You can assign your credits for any courses that you are taking by yourself (Once they are assigned, you cannot change them, so be careful!).



If you are taking two MKTG courses...

- Suppose that you are taking two MKTG courses that require lab participation.
- In this case, you need to earn 6 credits (required).
- If you are interested, you may choose to earn extra credits as well (2 credits per course).



If you are taking more than two MKTG courses...

- Suppose that you are taking three MKTG courses that require lab participation.
- Still, in this case, you only need to earn 6 credits.
- That is, the <u>maximum requirement of lab</u> <u>participation per semester is 6</u>.
- Please also note that this rule does NOT apply to your extra credits.



Example

- John is taking four MKTG courses that require lab participation.
- How many credits does he need to meet the <u>SONA</u> requirements?
 - 12 credits? No, 6 credits!
- If he wants to earn extra credits for every course, how many credits does he need?
 - 6 credits? No, 8 credits!

Thus, if he wants to complete the required credits and earn extra credits for every course, he will need 14 credits in total!



What if I'm taking more than 2 MKTG courses?

- You only need to earn 6 credits to meet the requirement.
- If this applies to you, contact me at <u>mktrsrch@vt.edu</u> once you hit the max credits (i.e., 6 credits).
- After hitting the max credits, you can still choose to earn extra credits.



What to do now

- Create a log-in ID in SONA (Do this <u>ASAP</u> so that you will not miss the notification emails of new study sessions from the lab!)
- Sign up for studies (Studies will be conducted at Room 120, Data and Decision Sciences Building)
 - There will be email reminders
- Each study earns a credit toward a specific course
 - Assign credits to courses CAREFULLY
- Earn up to 6 required credits this way



Remember!

 Don't get in a crunch at the end of the semester

- No guarantee that all studies will be available as the semester goes by (slots fill up very quickly!)
- SIGN UP FOR STUDIES EARLY!



Resources

- See syllabus for more information and links
 - > **SONA**: https://vt-marketing.sona-systems.com/
 - > FAQ: https://marketing.pamplin.vt.edu/currentstudents/undergraduate-faq.html
 - Alternate Assignments (assignments will be posted on Canvas website)
- Angela Yi Lab manager
 - mktrsrch@vt.edu

